Erin Knitis

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https://www.linkedin.com/in/erin-knitis

Creative Director, Copy & Content Strategy

Player-coach with all creative roles. Expert across media. Regularly sought out by former colleagues.

Ad agencies & startups

Cheil Worldwide Cowboy Digital Pulp Digitas Eight Communications Fab.com Hawkfish

Hero Hogarth Worldwide Ideas United Lin Health Lyda Fire Magnet Media Malka Media

MAX Sports Health

Medi Pedi NYC <u>Principe di Salina</u> Publicis Publicis Kaplan Thaler Rauxa Seiden Advertising Spike DDB Source Communications TBWA \ CHIAT \ DAY <u>Tinsel</u> <u>Tribeca MedSpa</u> Uproar

Brands

Acuvue Contacts Aetna Alexian Brothers Hospital System American Express Brands: Consumer Cards OPEN One Card Platinum & Gold Cards 2006 Tribeca FF AmEx Travel AMA (American Management Association) Bausch + Lomb Cablevision Citibank **Crystalens Cataract Replacement Lenses** Eliquis **Emory University Ethicon Endo Surgery** (a J&J Brand) GameTap Garnier **GEMS** (Girls Educational & Mentoring Services) **Google Small Business** Hair Club Hasbro Toys Homeaway.com

Humira IBM **ING Direct** Jameson KPMG Kraft Levitra Michelin Mike 2020 Mondelez MoneyLion **Morgan Stanley** PayPal Penthouse Pfizer Samsung

Shire Pharmaceuticals Sprint Subway Symbicort Tamiflu True Colors Fund Turner Broadband Sports Virgin Mobile Visiting Nurse Service of New York Vonage Walmart Yale University Art Galleries

Some of my key achievements:

- Managing entire Western Hemisphere copywriting infrastructure dedicated to IBM for Hogarth
- Overseeing & executing successful advertising on global lines of business for many Fortune 500 brands
- Creating special product offers, exclusive events, & advertising to bring back \$23B in deposits for Citibank
- Developing the insights, strategy, & omnichannel ads for Emory University's current 5-year capital campaign, responsible for millions in new contributions
- Spearheading a Director-level team to rebrand the True Colors Fund (Cyndi Lauper's organization working to end LGBTQ+ youth homelessness) & pro bono work for GEMS (serving women escaping sex trafficking)
- Hand-picked from hundreds to serve as Creative Lead & Mentor for summer interns' pitch project
- Successfully pitching more than 20 massive clients, including winning 4 multimillion-dollar omnichannel new biz pitches in a row for Publicis
- Strategizing & writing all comms & collateral to launch several thriving startups
- Building relationships with clients, managers, reports, & colleagues that remain strong 2 decades in

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Some tools I rely on to work & manage teams:			
Microsoft & Google Office Suites	Adobe Creative Suite	Slack / Teams / Basecamp / Figma / Miro / Monday	
Where & what I learned:			

- The Creative Circus, Atlanta, GA (RIP)
 Advertising Copywriting program. Won gold & silver student advertising awards, & had a crash course in art direction & typography.
- Kennesaw State University, Kennesaw, GA Earned a B.A. in English with a Communication minor & a spot in the National English Honor Society.

What else I've been known to do:

- Continually learn & improve, currently that's AI Prompt Engineering, conversational Spanish & Photoshop 365 Days of Creativity classes
- Develop a curriculum & provide one-on-one copywriting instruction to junior & aspiring creatives
- Create AI chatbots, including writing chat flows in brand voices
- ✓ Skate, coach, & captain 2 teams for Suburbia Roller Derby, Westchester County, NY
- Compete on "<u>Who Wants to Be a Millionaire</u>"